

# Dumb Phones, Smart Projects

Utilizing SMS “Text Messages” for Better Health



**Garret Spargo**

National **Telehealth Technology Assessment Resource Center**

# AFRICA

Scale 1:32000000

Topographic Series  
1:32,000,000

## Political Colouring:

British	French
German	Portuguese
Spanish	Italian
Dutch	Turkish

Walls, & Roads. — Deserts. — Towns.  
— Rivers. — Mountains. — Canals. — Bridges.  
— Forests. — Reefs. — Islands. — Coloured Capitals. — Sea-levels.  
— Water 50 fathoms deep. Tinted light,  
over 550 fathoms, dark.

CAFE

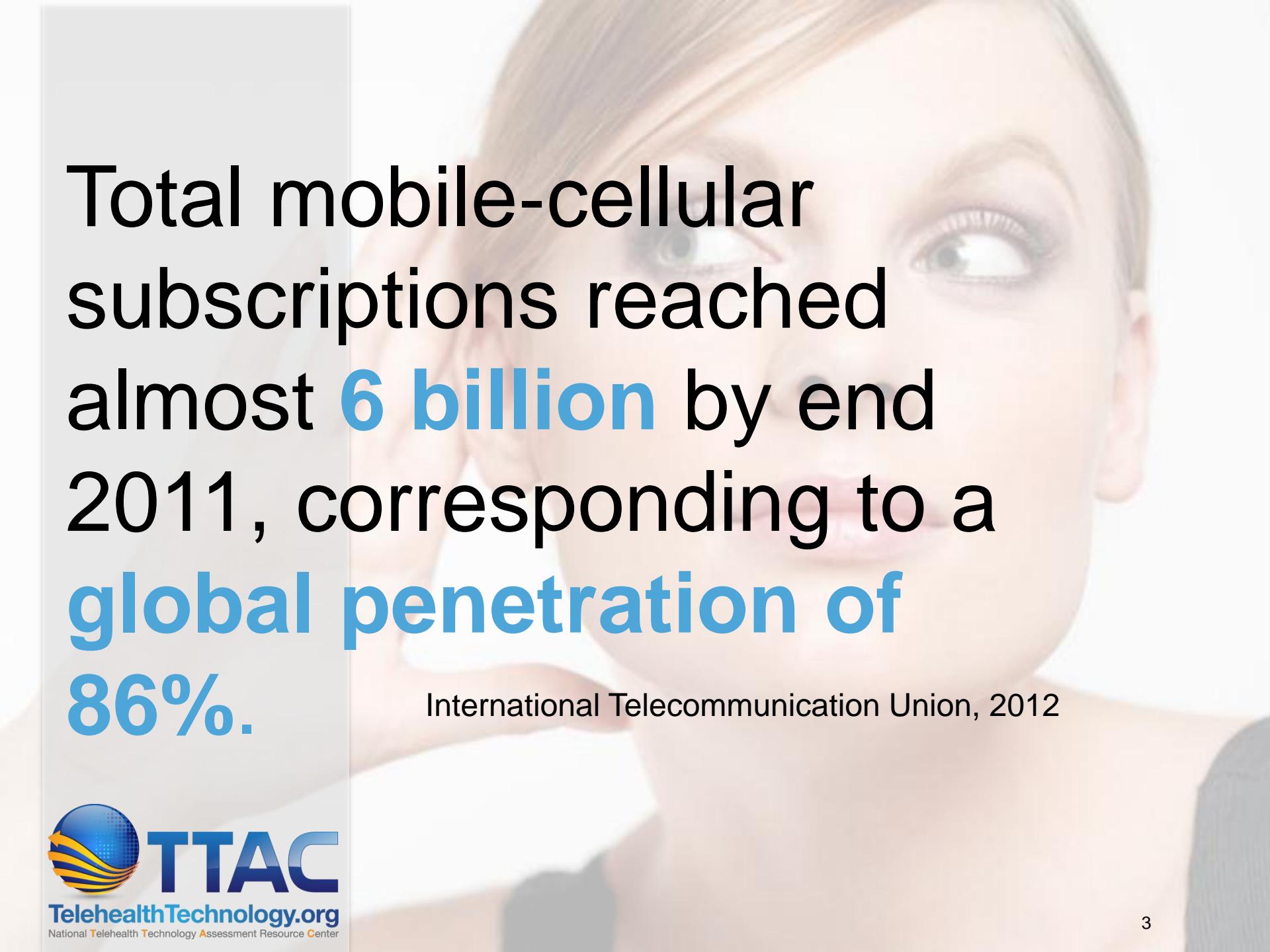


# TTAC

TelehealthTechnology.org

National Telehealth Technology Assessment Resource Center

AFRICA

A close-up photograph of a woman's face, showing her eyes and part of her hair. The image serves as the background for the slide.

Total mobile-cellular subscriptions reached almost **6 billion** by end 2011, corresponding to a **global penetration of 86%**.

International Telecommunication Union, 2012

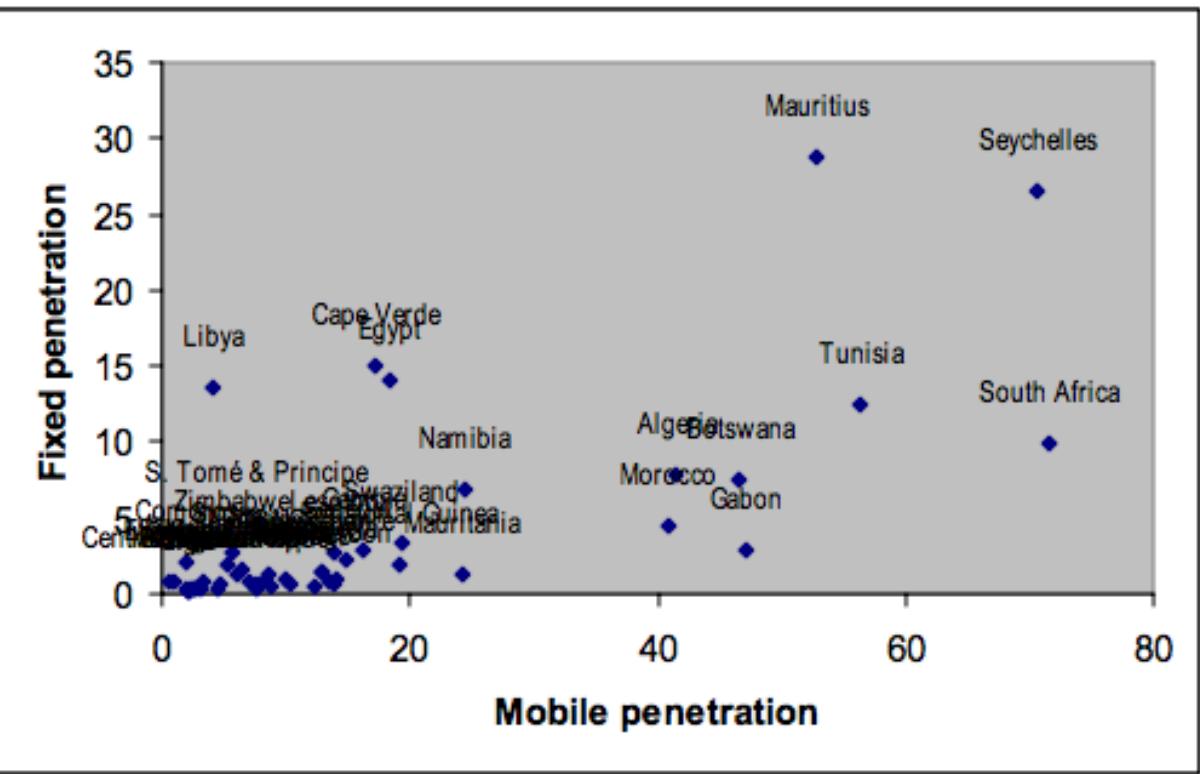
A close-up photograph of a woman's face, showing her eyes, nose, and mouth. She has blonde hair and is looking slightly to the side.

Growth was driven by developing countries, which accounted for more than **80%** of the 660 million **new** mobile-cellular **subscriptions** added in 2011.

International Telecommunication Union, 2012

## *Global Adoption and Diffusion of Cell Phones*

Kas Kalba  
2008



**Figure 4-5(a)**  
**Mobile vs. Fixed Penetration in African Markets**

## *Mobile Phone Access Varies Widely in Sub- Sahara Africa*

Gallup  
2010

*Do you yourself have a cell/mobile phone?*  
Asked of adults in 17 countries in sub-Saharan Africa

	<b>Yes</b>
South Africa	84%
Nigeria	71%
Botswana	62%
Ghana	59%
Kenya	56%
Uganda	52%
Senegal	46%
Zimbabwe	44%
Cameroon	43%
Sierra Leone	37%
Tanzania	35%
Chad	32%
Liberia	22%
Mali	21%
Burkina Faso	19%
Niger	18%
Central African Republic	16%

2010

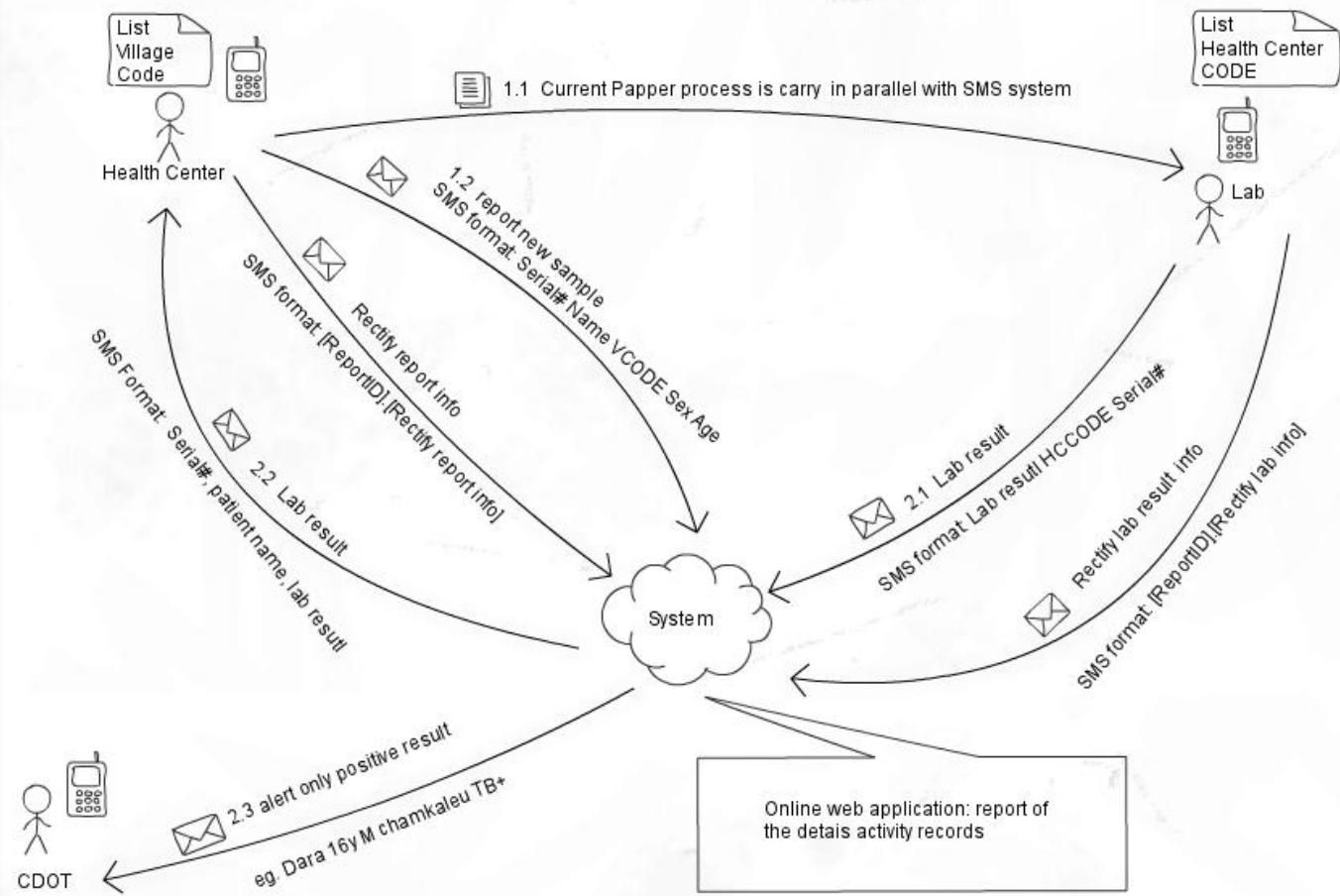
GALLUP®

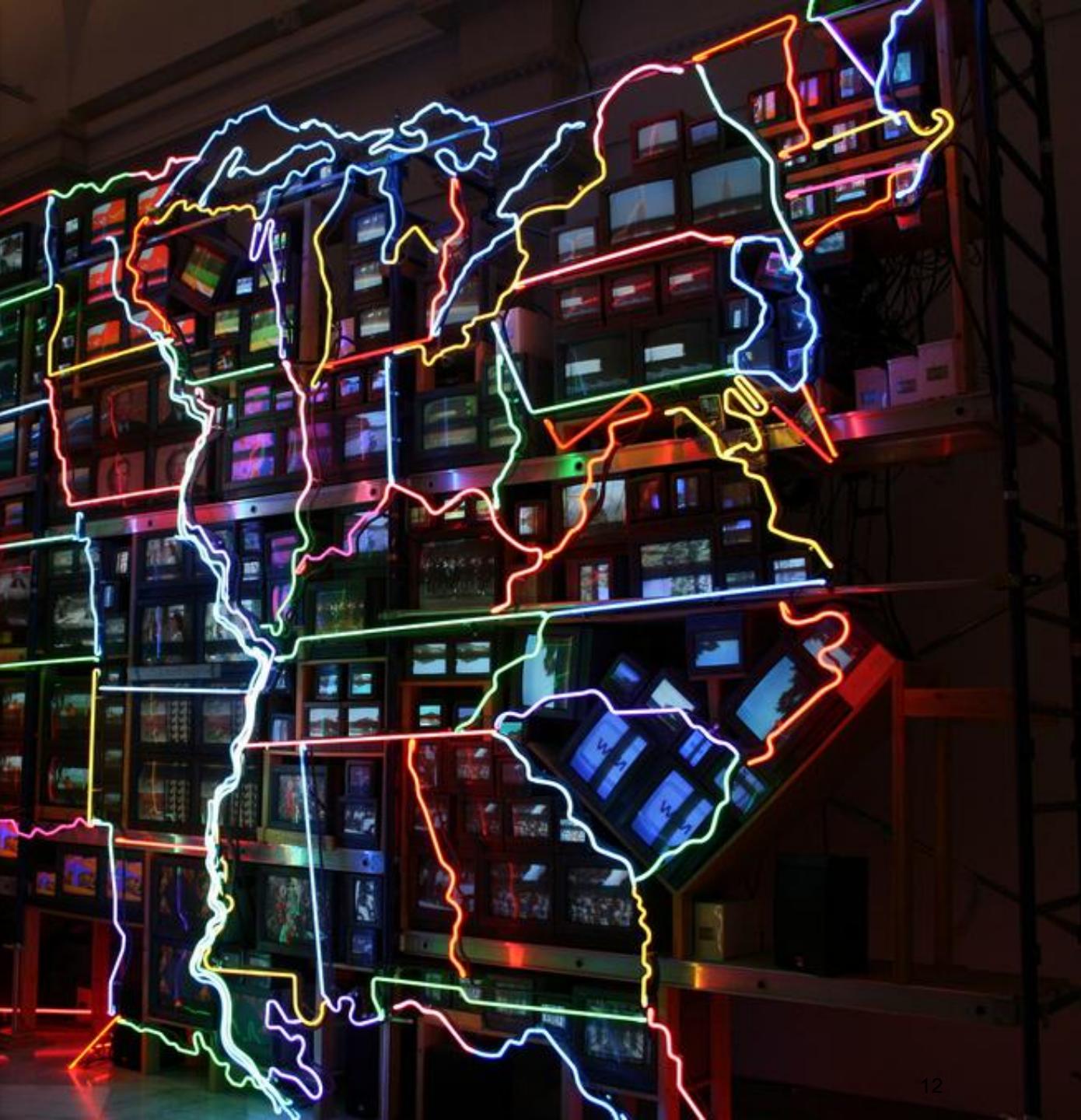














**Who is using it?**  
**How is it done?**  
**Why should I use it?**

# Who



# Who

*Americans and  
Their Cell Phones*

Pew Internet  
2011

**Mobile phones have become a near-ubiquitous tool for information seeking and communicating - 83% of American adults own some kind of cell phone**

# Who

*Americans and  
Their Cell Phones*

Pew Internet  
2011

**Text messaging and  
picture taking are the  
most common uses of  
cell phones outside of  
voice calls.**

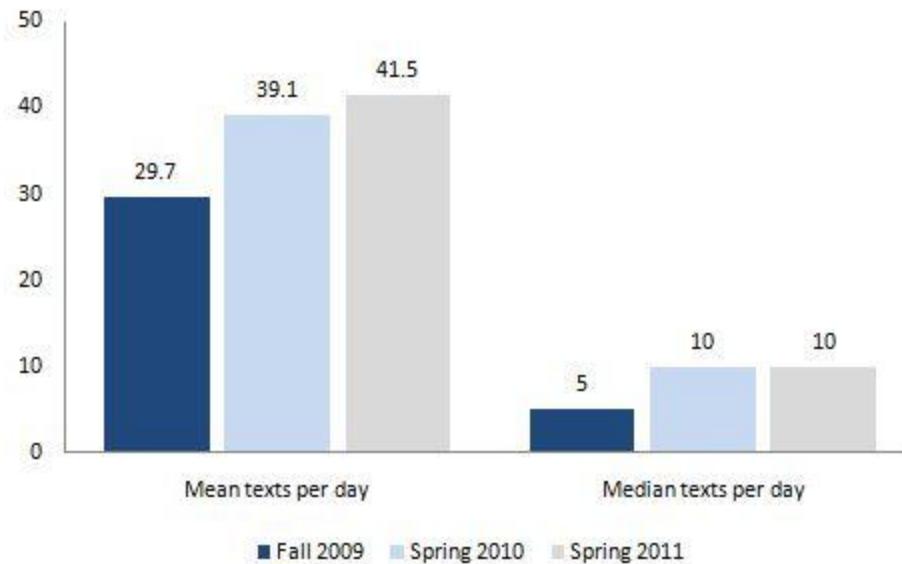
# Who

How Americans  
Use Text  
Messaging

Pew Internet  
2011

Number of texts sent/received per day, 2009-2011

Based on adults who use text messaging on their cell phones



Source: The Pew Research Center's Internet & American Life Project, April 26 – May 22, 2011 Spring Tracking Survey. n=2,277 adult internet users ages 18 and older, including 755 cell phone interviews. Interviews were conducted in English and Spanish. \*May 2010 data is for English-speaking Hispanics only.

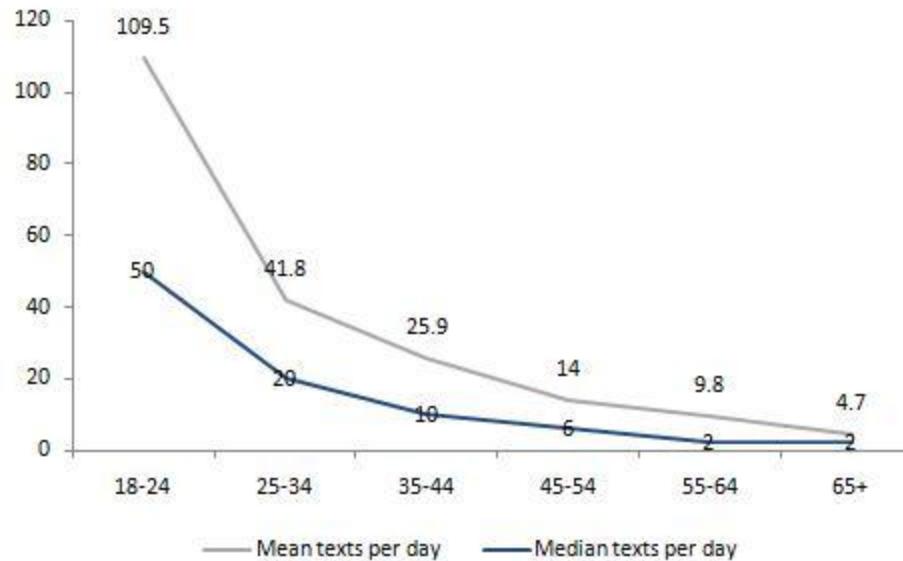
# Who

How Americans  
Use Text  
Messaging

Pew Internet  
2011

## Number of texts sent/received per day, by age group

*Based on adults who use text messaging on their cell phones*



**Source:** The Pew Research Center's Internet & American Life Project, April 26 – May 22, 2011 Spring Tracking Survey. n=2,277 adult internet users ages 18 and older, including 755 cell phone interviews. Interviews were conducted in English and Spanish.

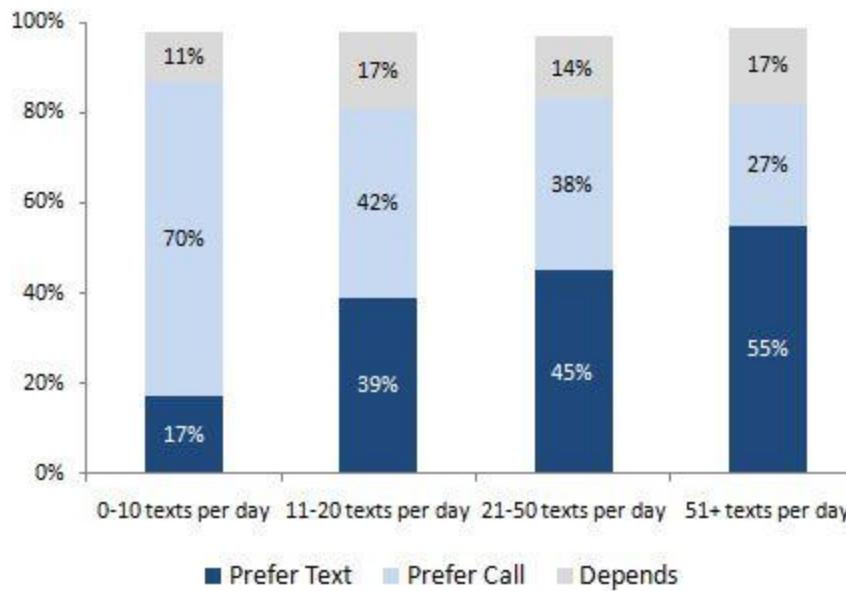
# Who

How Americans  
Use Text  
Messaging

Pew Internet  
2011

## Preferred contact method, by number of texts sent/received per day

*Based on adult cell phone owners who use text messaging*



**Source:** The Pew Research Center's Internet & American Life Project, April 26 – May 22, 2011 Spring Tracking Survey. n=2,277 adult internet users ages 18 and older, including 755 cell phone interviews. Interviews were conducted in English and Spanish.

# Who

How Americans  
Use Text  
Messaging

Pew Internet  
2011

## # of text messages sent/received per day by different groups

*Based on cell owners who use text messaging*

	Mean	Median
All text messaging users	41.5	10
<b>Gender</b>		
Men	40.9	10
Women	42.0	15
<b>Age</b>		
18-29	87.7	40
30-49	27.0	10
50-64	11.4	3
65+	4.7	2
<b>Race/Ethnicity</b>		
White, non-Hispanic	31.2	10
Black, non-Hispanic	70.1	20
Hispanic	48.9	20
<b>Household Income</b>		
Less than \$30,000	58.7	20
\$30,000-\$49,999	40.2	15
\$50,000-\$74,999	25.9	10
\$75,000+	31.9	10
<b>Education level</b>		
Less than high school	69.4	20
High School diploma	45.4	15
Some College	53.0	15
College+	23.8	10

*Source: The Pew Research Center's Internet & American Life Project, April 26 – May 22, 2011 Spring Tracking Survey. n=2,277 adult internet users ages 18 and older, including 755 cell phone interviews. Interviews were conducted in English and Spanish.*

# Who

*Cellular Telecom.  
Industry Association*

ctia.org  
2011

**It takes 90 minutes for  
the average person to  
respond to an email**

[...]

**It takes 90 seconds for  
the average person to  
respond to a text**

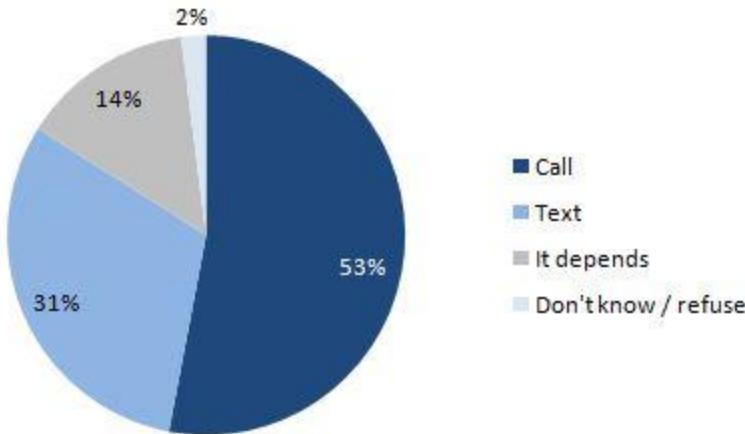
# Who

How Americans  
Use Text  
Messaging

Pew Internet  
2011

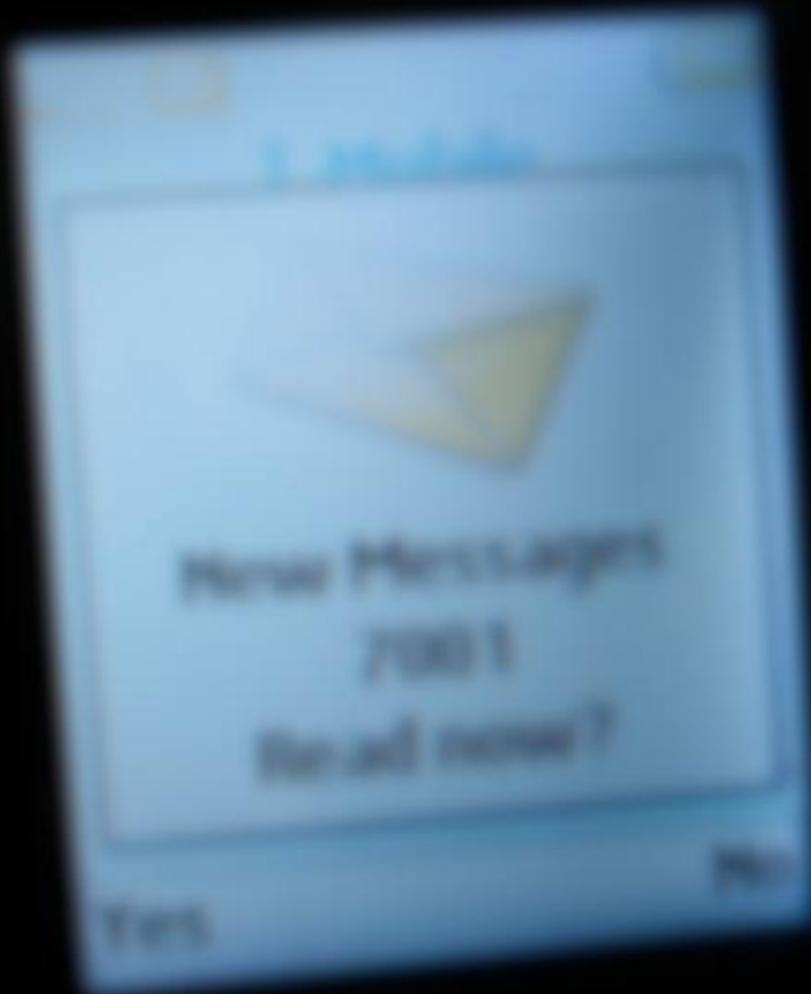
## How cell owners prefer to be contacted

*Based on adult cell phone owners who use text messaging*



Source: The Pew Research Center's Internet & American Life Project, April 26 – May 22, 2011 Spring Tracking Survey. n=2,277 adult internet users ages 18 and older, including 755 cell phone interviews. Interviews were conducted in English and Spanish.

# How



# How

# Learning your ABCs:

Short  
Message  
Service

# How Learning your ABCs:

Multimedia  
Messaging  
Service

# How

# Learning your ABCs:

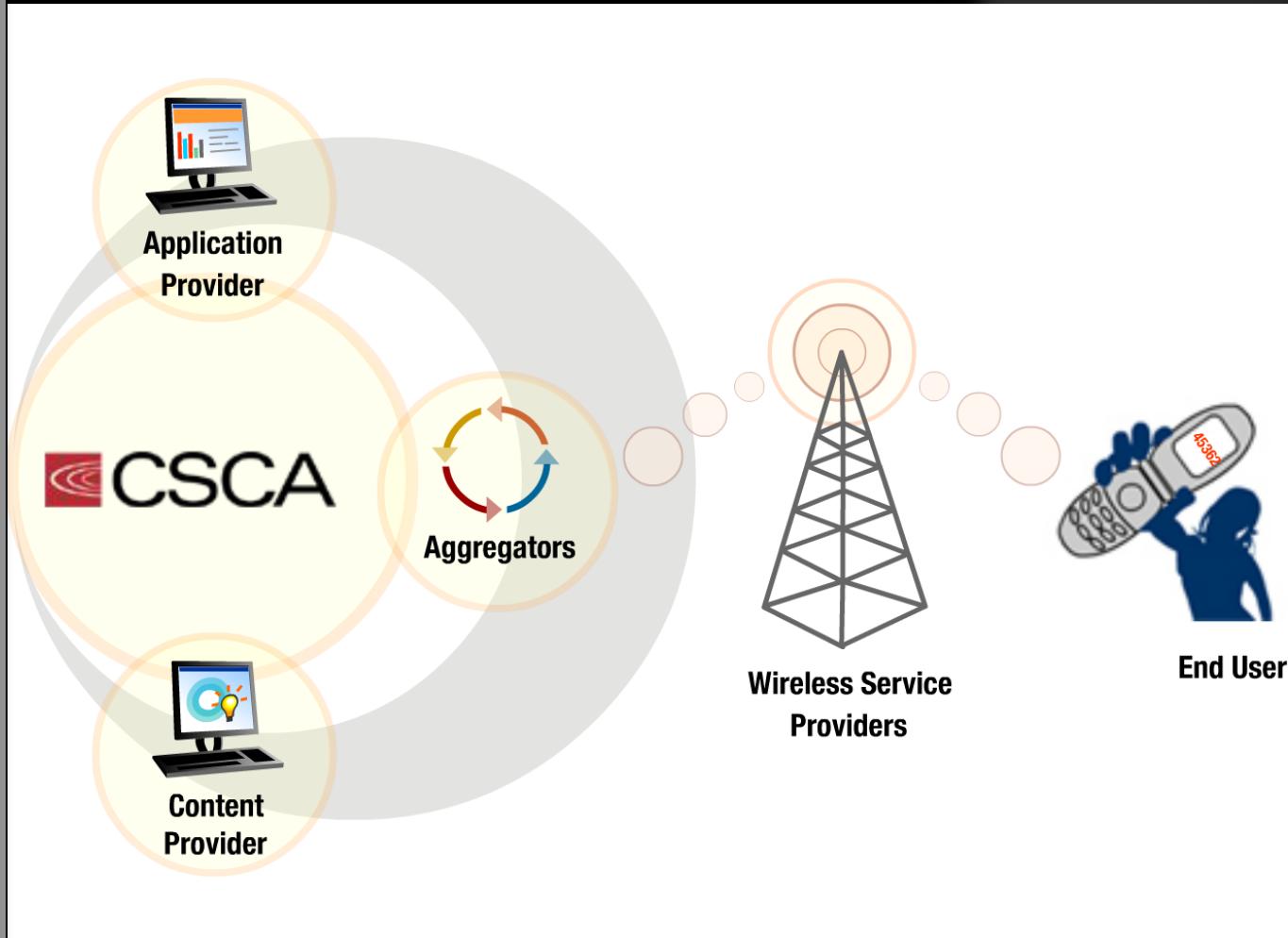
Common  
Short  
Code

# How

## Learning your CSCs:

5- or 6-digit number  
Keywords

# How



# How

Most application providers are specialists in a specific type of application, such as voting/polling, marketing, or gaming.

# How



# How

**Connection aggregators let application providers obtain connectivity to wireless service providers' networks so that a message can be routed from the network to their application**

# How

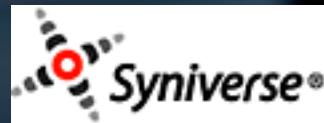
# Tier 1 - National Mobile Media Connection

Aggregators support carrier grade SMS & MMS capability.



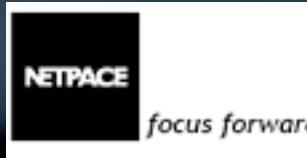
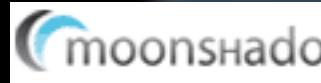
# How

Tier 2 - National Text  
Message Connection  
Aggregators support  
carrier grade SMS  
capability.

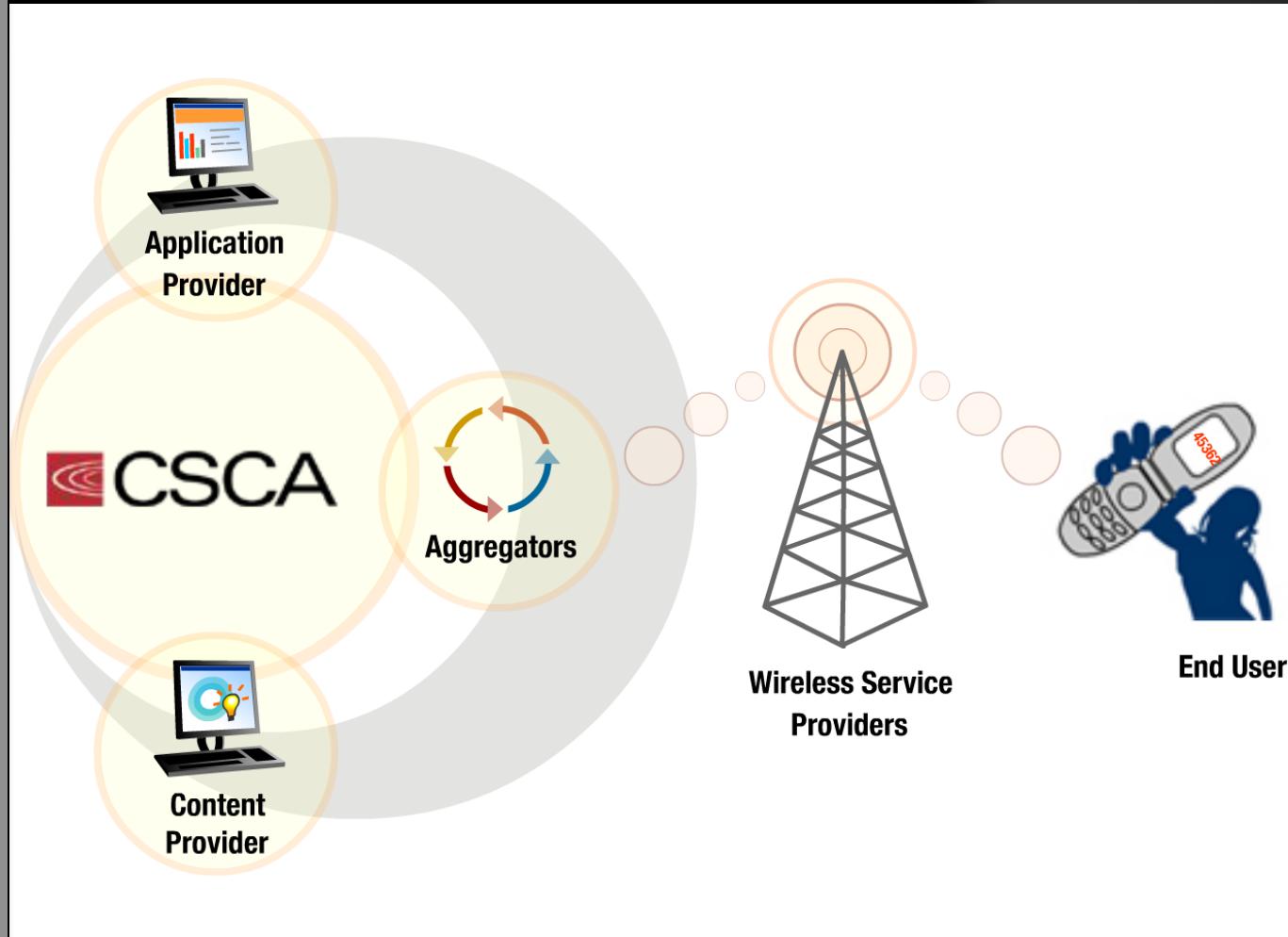


# How

# Tier 3 – Connection aggregate resellers mark up aggregator messaging rates and payouts



# How



# How

Spread the word! Tell friends & family to text  
**4HEALTH** to 313131 for health msgs & impt health  
tips. Visit [www.iknowmine.org](http://www.iknowmine.org) 4 more info.

Phone Number	<input type="text" value="e.g. 2223334444 no dots"/>
First Name	<input type="text"/>
Last Name	<input type="text"/>
<input type="button" value="Join Now"/>	

Msg&data rates may apply. To unsubscribe, text **STOP** to 313131 . For help text **HELP** anytime. Available in USA. Your privacy is always protected and your information will not be shared.

# How

Spread the word! Tell friends & family to text  
**4HEALTH** to 313131 for health msgs & impt health  
tips. VISIT [www.iknowmine.org](http://www.iknowmine.org) 4 more info.

Phone Number

(e.g. 2223334444 no dots)

First Name

Last Name

Join Now

Msg&data rates may apply. To unsubscribe, text **STOP** to 313131 . For help text **HELP** anytime. Available in USA. Your privacy is always protected and your information will not be shared.

# How

Spread the word! Tell friends & family to text  
4HEALTH to **313131** or health msgs & impt health  
tips. Visit [www.iknowmine.org](http://www.iknowmine.org) 4 more info.

Phone Number	<input type="text" value="e.g. 2223334444 no dots"/>
First Name	<input type="text"/>
Last Name	<input type="text"/>
<input type="button" value="Join Now"/>	

Msg&data rates may apply. To unsubscribe, text **STOP** to 313131 . For help text **HELP** anytime. Available in USA. Your privacy is always protected and your information will not be shared.

# How



# How

# Informational Direct Messaging

# Web Signup

# Scheduled Messages

# Competitions

# Coupons

# Subscriptions

# Questions

# How

## Informational Direct Messaging

### Web

### Social

### Com

### Coupo

### Subscription

### Questions

BUT WAIT,  
THERE'S MORE!!!

# Why



# Why

*Communication  
Practices for  
Pediatric  
Immunization  
Information:  
Physician  
Perceptions of  
Parent Health  
Literacy Skills*

Amy Chesser, et al  
2012

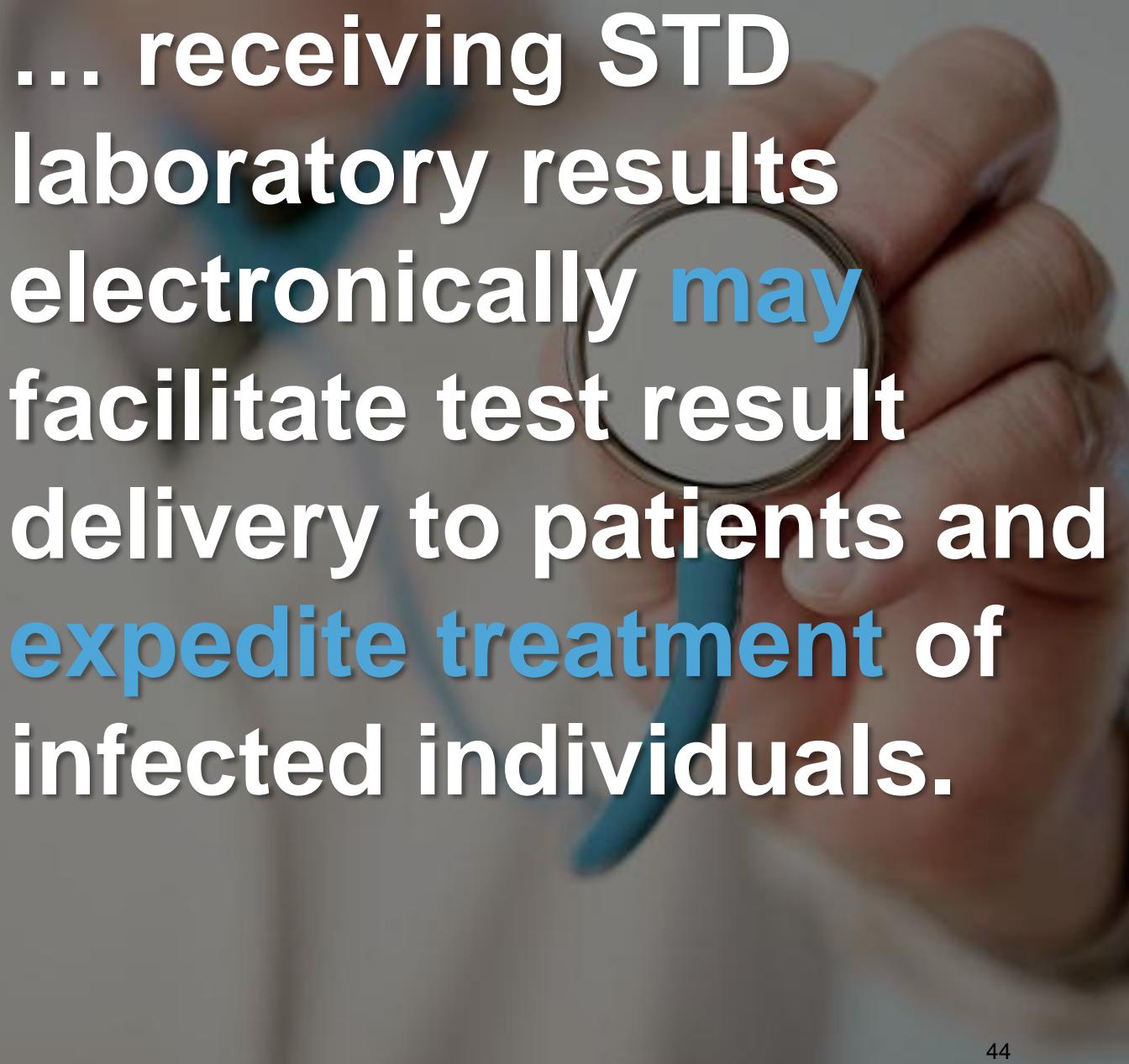
## Physician Reported Methods for Reminders

Comm. Channel for Immunization Reminders	%
Verbally at office visit	98.9
Handout or appointment card at visit	64.4
Postcard / Mailing	12.2
Phone Calls	25.6
E-mail	----
Text Message	----
Other	2.2

# Why

*Delivering  
Laboratory Results  
by Text Message  
and E-Mail: A  
Survey of Factors  
Associated with  
Conceptual Ability  
Among STD Clinic  
Attendees*

Avnish Tripathi, et al  
2012



... receiving STD  
laboratory results  
electronically **may**  
**facilitate test result**  
**delivery to patients and**  
**expedite treatment of**  
**infected individuals.**

# Why

*Improving  
Communication with  
Low-Income Women  
Using Today's  
Technology*

Nancy Cibulka, et al  
2012

... they are especially promising tools for communicating with traditionally hard-to-reach populations such as teens, young adults, and those of low socioeconomic status.

# Why

*A Solution for Delay  
and Survival in  
Bladder Cancer: the  
Use of Reminder  
Text Messages*

Yasar Bozkurt, et al  
2012

... using SMS reminders  
for patient follow up is  
important in reducing  
appointment non-  
attendance.

# Why

*Mobile Therapy:  
Use of Text-  
Messaging in the  
Treatment of Bulimia  
Nervosa*

Yasar Bozkurt, et al  
2010

... acceptable for providing support, effecting behavior change, maintaining treatment gains in diabetes, asthma, smoking cessation, and monitoring targeted behaviors associated with obesity in children.

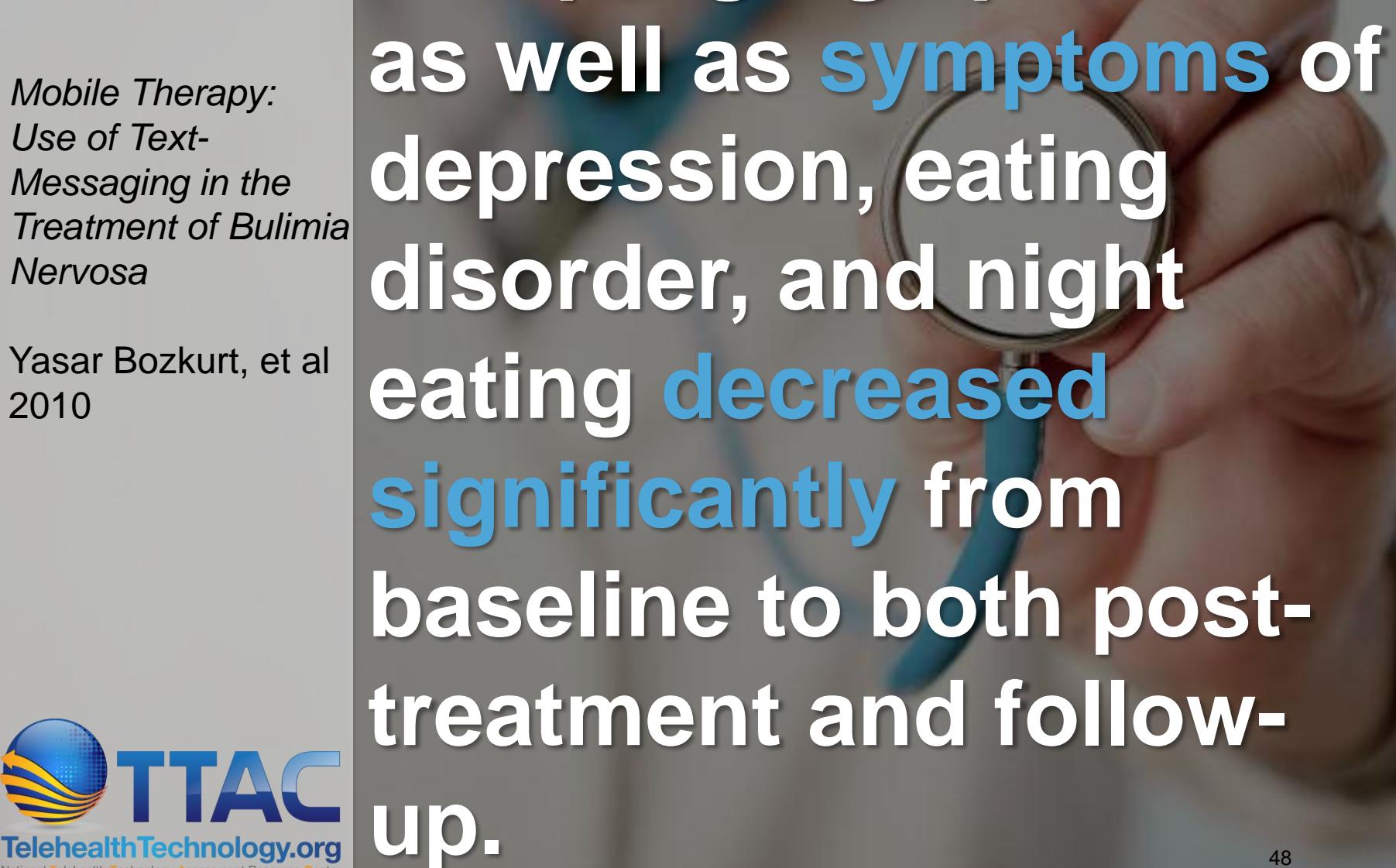


# Why

*Mobile Therapy:  
Use of Text-  
Messaging in the  
Treatment of Bulimia  
Nervosa*

Yasar Bozkurt, et al  
2010

... number of binge and purging episodes as well as **symptoms** of depression, eating disorder, and night eating **decreased significantly** from baseline to both post-treatment and follow-up.





**SMS is not “smart”  
Policies and procedures  
Ethical considerations**

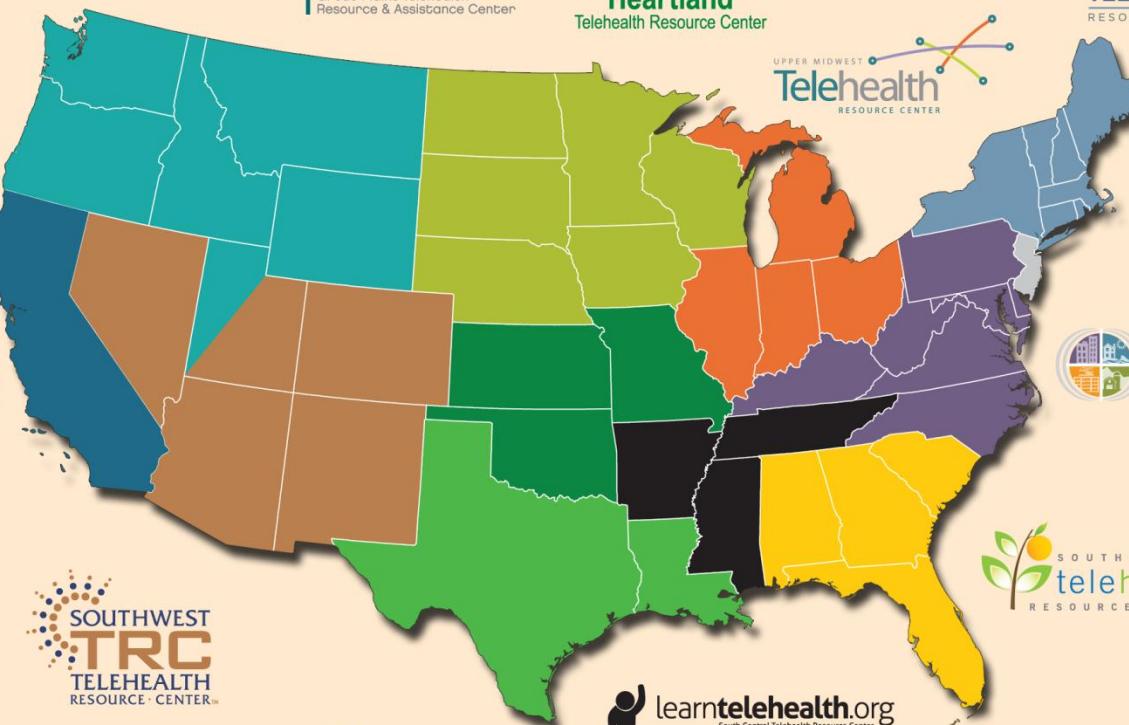


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**TTAC**  
[TelehealthTechnology.org](http://TelehealthTechnology.org)  
National Telehealth Technology Assessment Resource Center

# TelehealthResourceCenters.org



 [learntelehealth.org](http://learntelehealth.org)  
South Central Telehealth Resource Center



2 National Resource Centers

NRTC	gpTRAC	NETRC
CTRC	HTRC	UMTRC
SWTRC	SCTRC	MATRC
PBTRC	TexLa	SETRC

12 Regional Resource Centers

The National **Telehealth Technology Assessment Resource Center** aims to create better-informed consumers of telehealth technology. By offering a variety of services in the area of technology assessment, the TTAC (pronounced “tea-tac”) aims to become the place for answers to questions about selecting appropriate technologies for your telehealth program.



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