



# The National Telehealth Webinar Series

Presented by  
The National Network of Telehealth  
Resource Centers



# Telehealth Resource Centers

<http://www.telehealthresourcecenters.org>

- California Telemedicine & eHealth Center (CTEC)
- Great Plains Telehealth Resource & Assistance Center (GPTRAC)
- Heartland Telehealth Resource Center (HTRC)
- Mid Atlantic Telehealth Resource Center (MATRC)
- National Telehealth Policy Resource Center (TPRC)
- National Telehealth Technology Assessment Resource Center (TTAC)
- Northeast Telehealth Resource Center (NETRC)
- Northwest Regional Telehealth Resource Center (NRTRC)
- Pacific Basin Telehealth Center (PBTRC)
- South Central Telehealth Resource Center (SCTRC)
- Southeastern Telehealth Resource Center (SETRC)
- Southwest Telehealth Resource Center (SWTRC)
- TexLa Telehealth Resource Center (TLTRC)
- Upper Midwest Telehealth Resource Center (UMTRC)





# IMPROVING ACADEMIC OUTCOMES THROUGH SCHOOL-BASED TELEMEDICINE

Presented by:

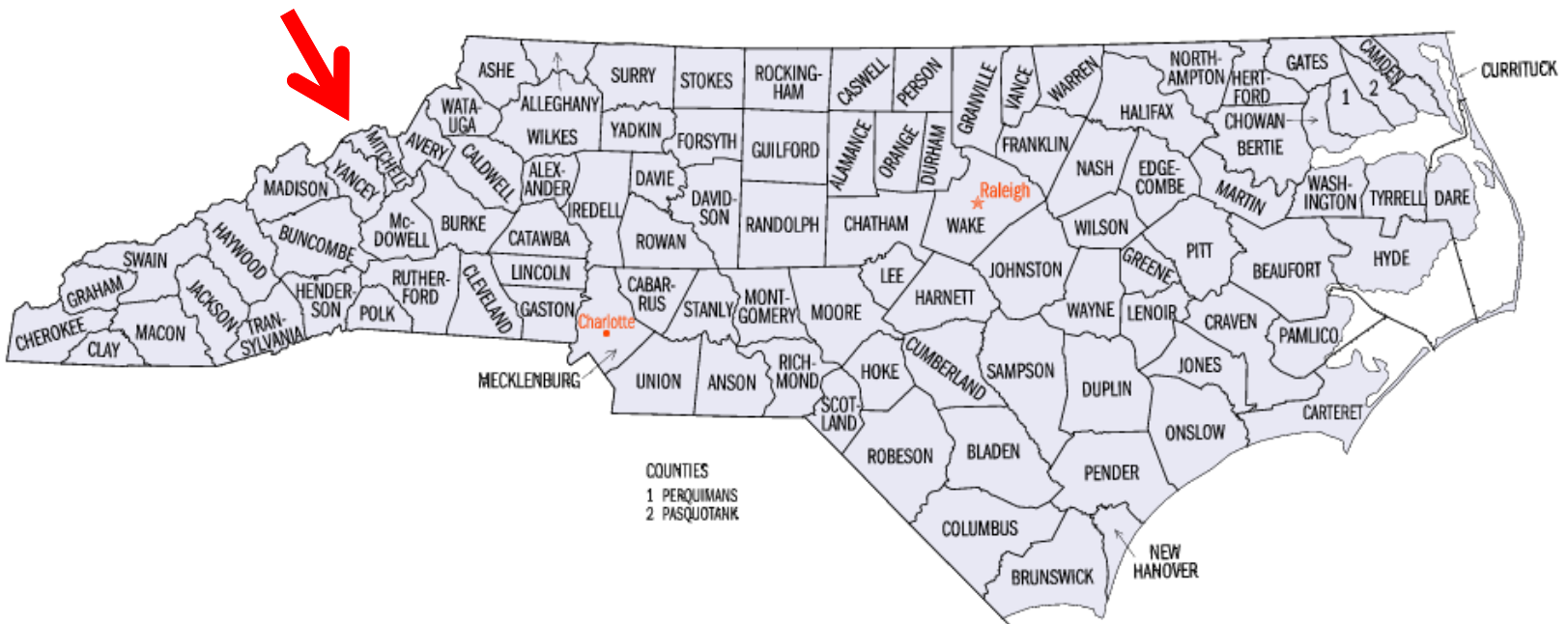
**Steve North, MD**

Founder and President,  
Center for Rural Health Innovation

Produced by: **The Mid-Atlantic Telehealth Resource Center**



# Mitchell and Yancey Counties



# School-Based Health Centers



No matter how good schools are, students won't be able to learn if they're not healthy.

- Secretary of Education  
Arne Duncan

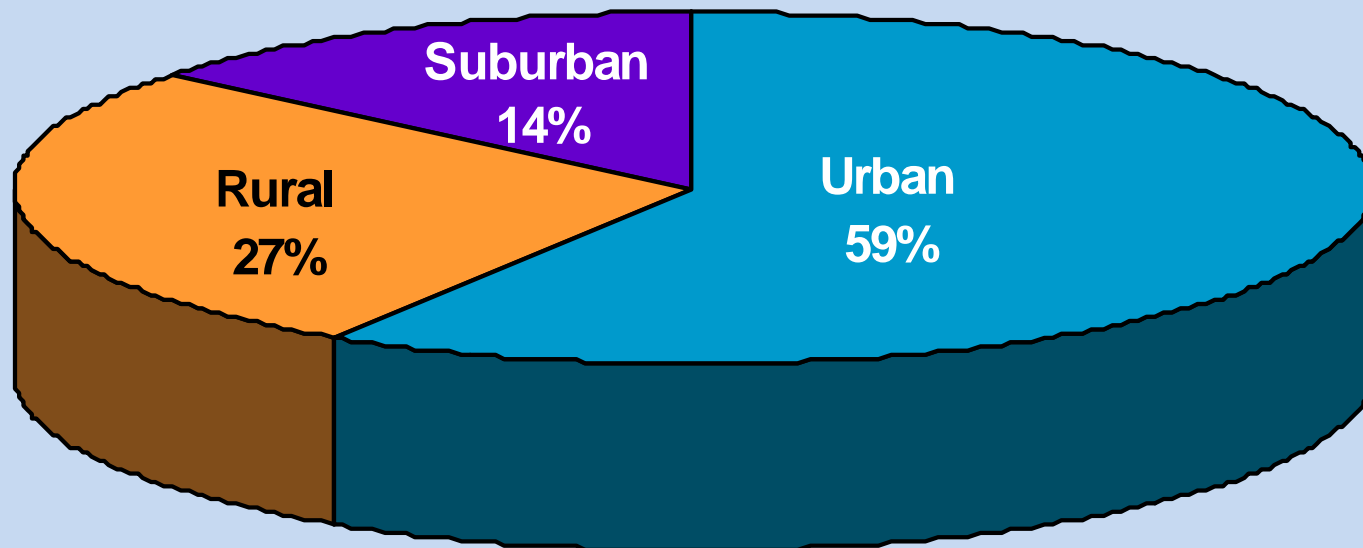
# SBHCs Health Outcomes

- **Higher quality** adolescent care
- Improved adolescent **mental health** access
- **Decreased** use of urgent and emergency care
- **Increase** in risk assessments and health care maintenance
- **Reduction in Medicaid expenditures** and cost of hospitalizations
- Decrease in risk behaviors and increase in health promoting behaviors

# SBHC Academic Outcomes

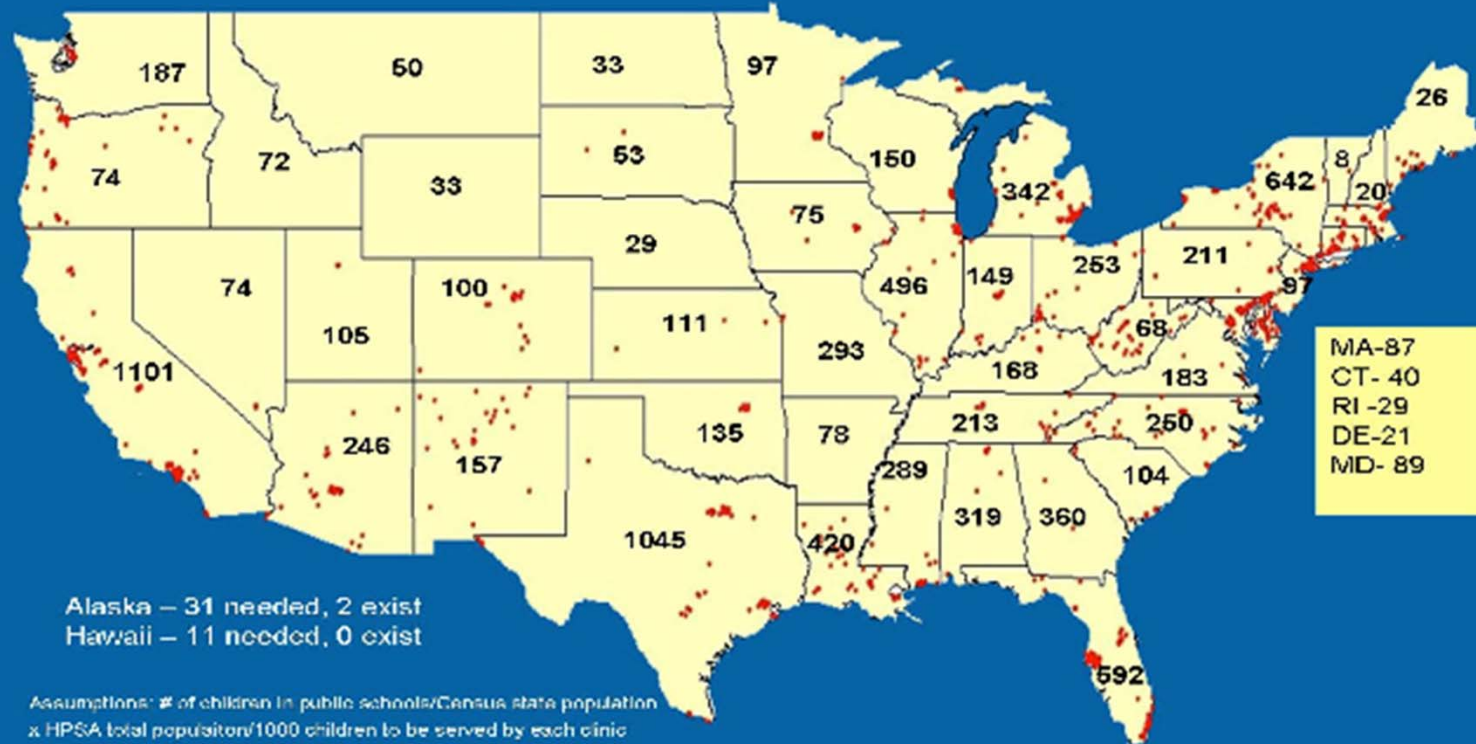
- Decrease **tardiness** and absenteeism
- Improved **attendance**
- Increased **GPA**
- Decrease **drop-out rate**
- Increased **school engagement**
- Increased seat time

# SBHCs by Community Characteristic





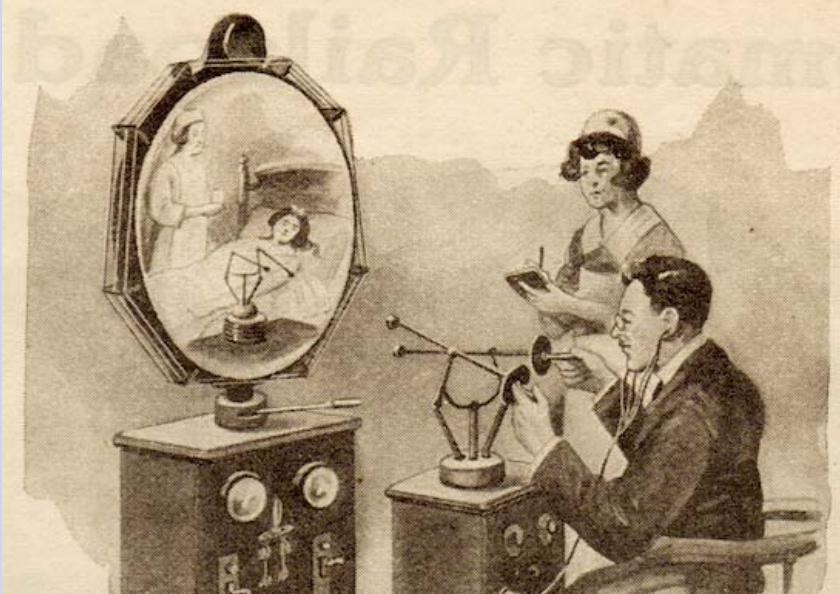
**LOCATION OF EXISTING PROGRAMS & NUMBER OF SBHCS NEEDED TO SERVE CHILDREN LIVING IN DESIGNATED HEALTH PROFESSIONAL SHORTAGE AREAS (Total = 9,816)**



**NUMBER OF SBHCS NEEDED TO SERVE CHILDREN 6-17 YRS OF AGE WITHOUT HEALTH INSURANCE (Total= 5,808)**

AL - 54	CO - 109	HI - 14	KS - 32	MA - 67	MT - 23	NM - 57	OK - 86	SD - 10	VA - 110
AK - 13	CT - 50	ID - 31	KY - 61	MI - 108	NE - 19	NY - 286	OR - 71	TN - 97	WA - 86
AZ - 161	DE - 14	IL - 240	LA - 90	MN - 57	NV - 64	NC - 184	PA - 172	TX - 880	WV - 26
AR - 46	FL - 470	IN - 108	ME - 12	MS - 71	NH - 12	ND - 9	RI - 12	UT - 59	WI - 66
CA - 891	GA - 179	IO - 26	MD - 81	MO - 79	NJ - 171	OH - 160	SC - 69	VT - 5	WY - 10

# Telemedicine



- Medical care provided from a distance

# Telehealth



# Hub and Spoke Model



# Store and Forward



- Dermatology
- Pathology
- Radiology
- Some acute care

# Real-Time Telemedicine

- Consultations
- Direct Patient Interaction
- Medical Education
- Group discussions



# Spoke Sites

## Clinical Station

- Camera
- Monitor
- Stethoscope
- Horoscope
- Exam camera

Locate in an office or  
tutoring room



# Hub Sites

## Receiving Station

Camera

Monitor

Computer

Connections to  
peripherals





# Medical Peripherals

Otoscope



Electronic stethoscope

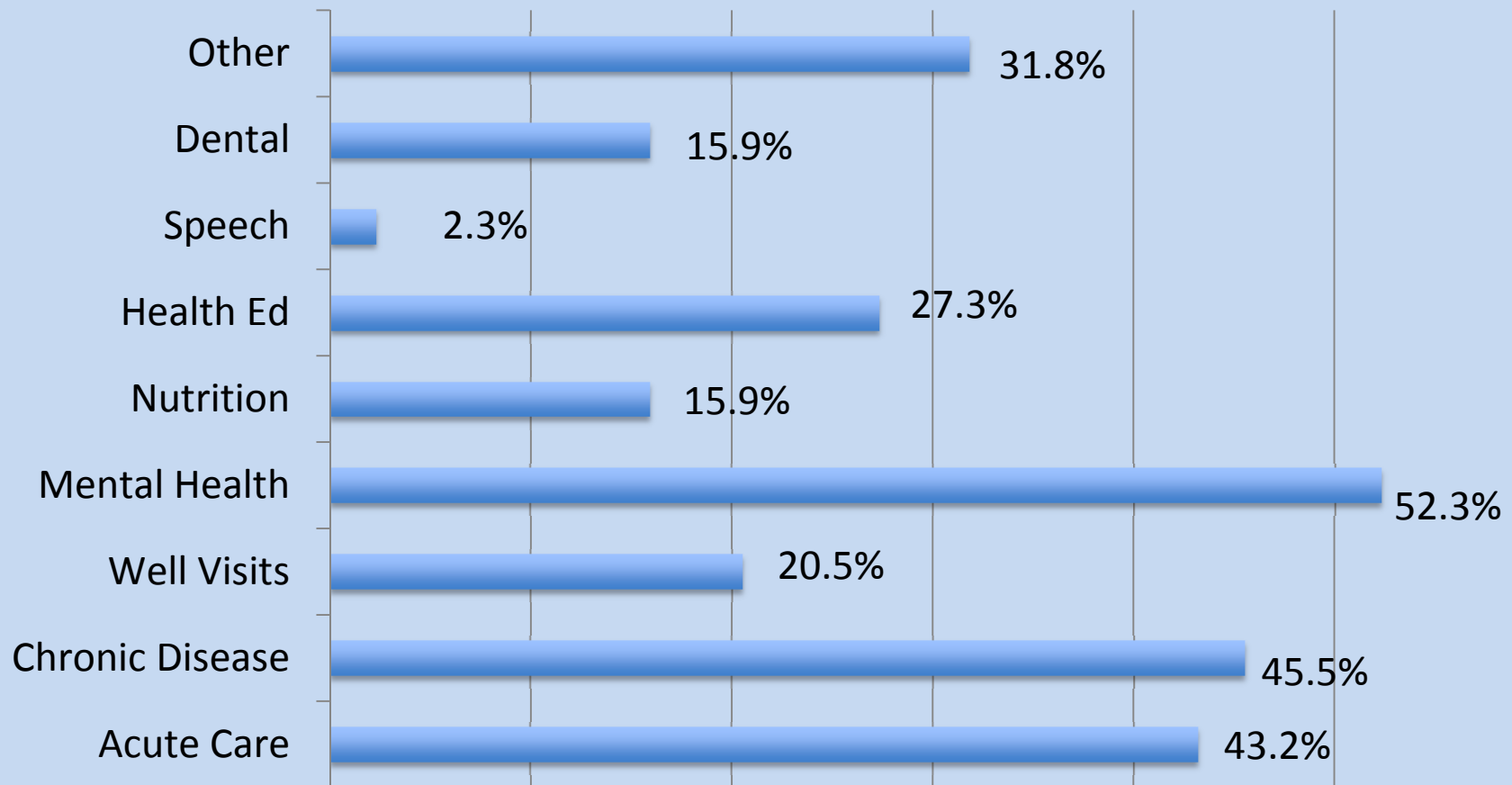
General Exam Camera



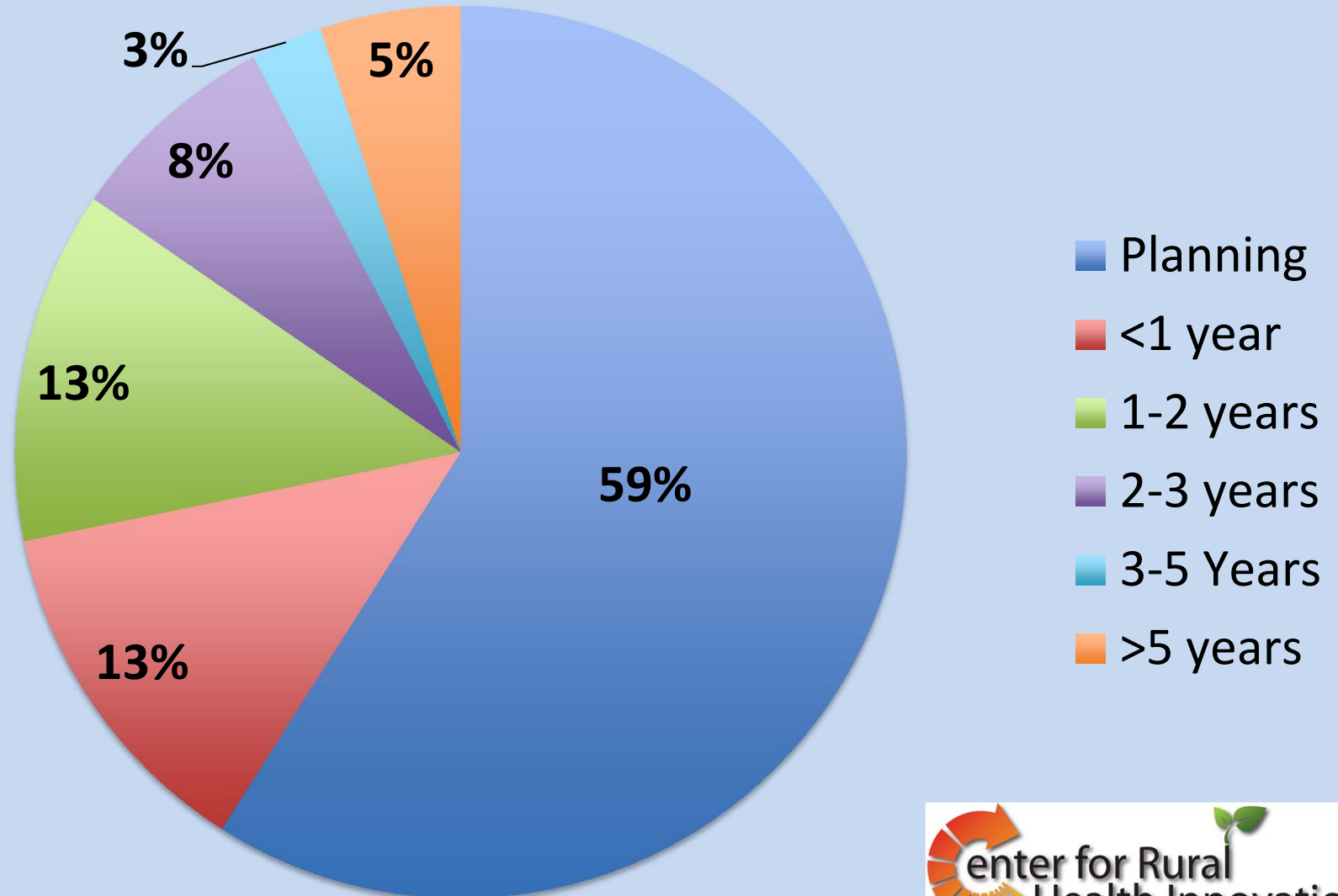
# 2011 School-Based Telemedicine Survey

- Informal distribution via Survey Monkey
  - ATA Pediatric Special Interest Group
  - National Assembly on School-Based Health Care
  - Telehealth Resource Centers newsletters
- 46 organizations completed some or all of the survey
- Considering becoming an annual survey

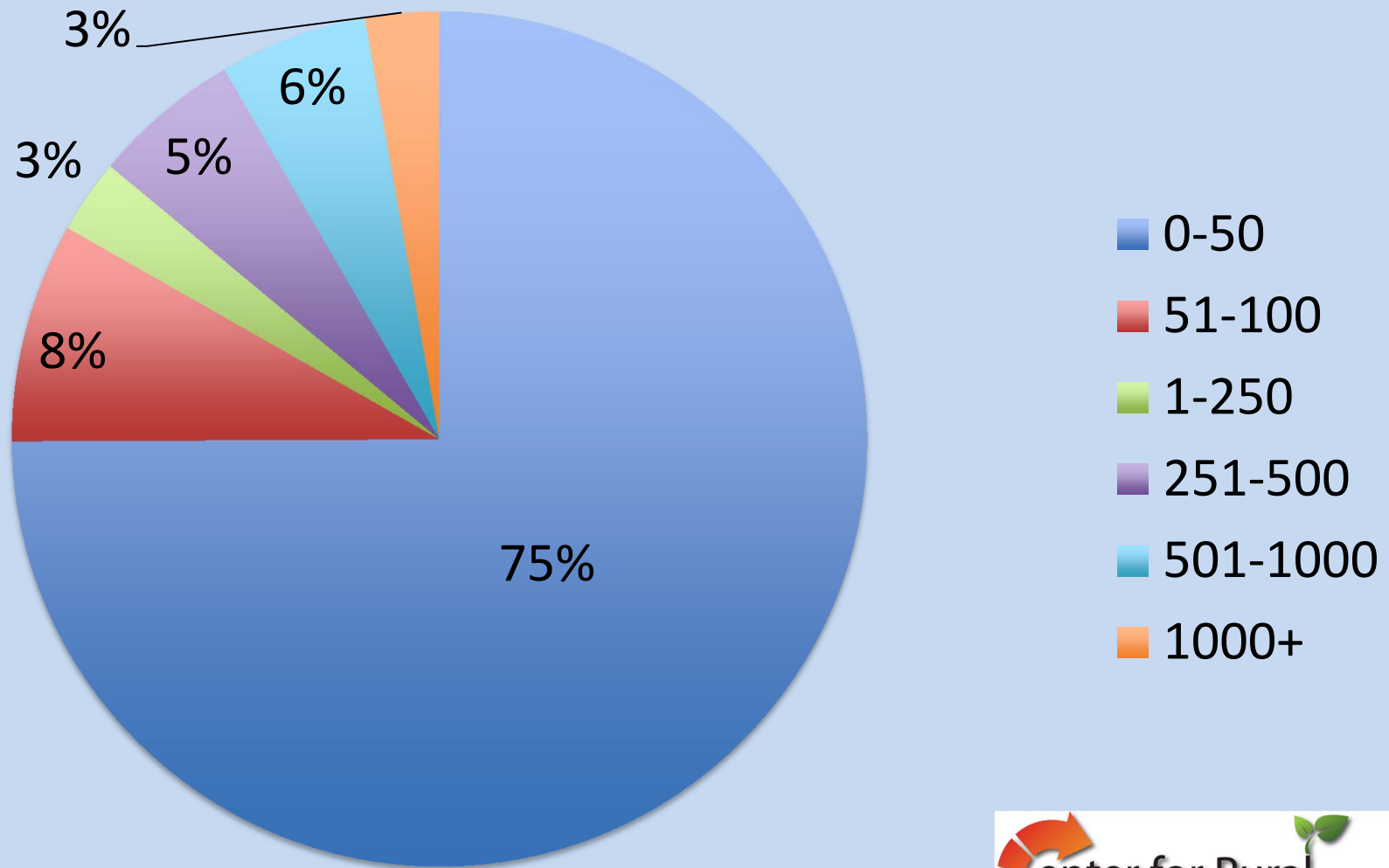
# Types School-based Care (n=44)



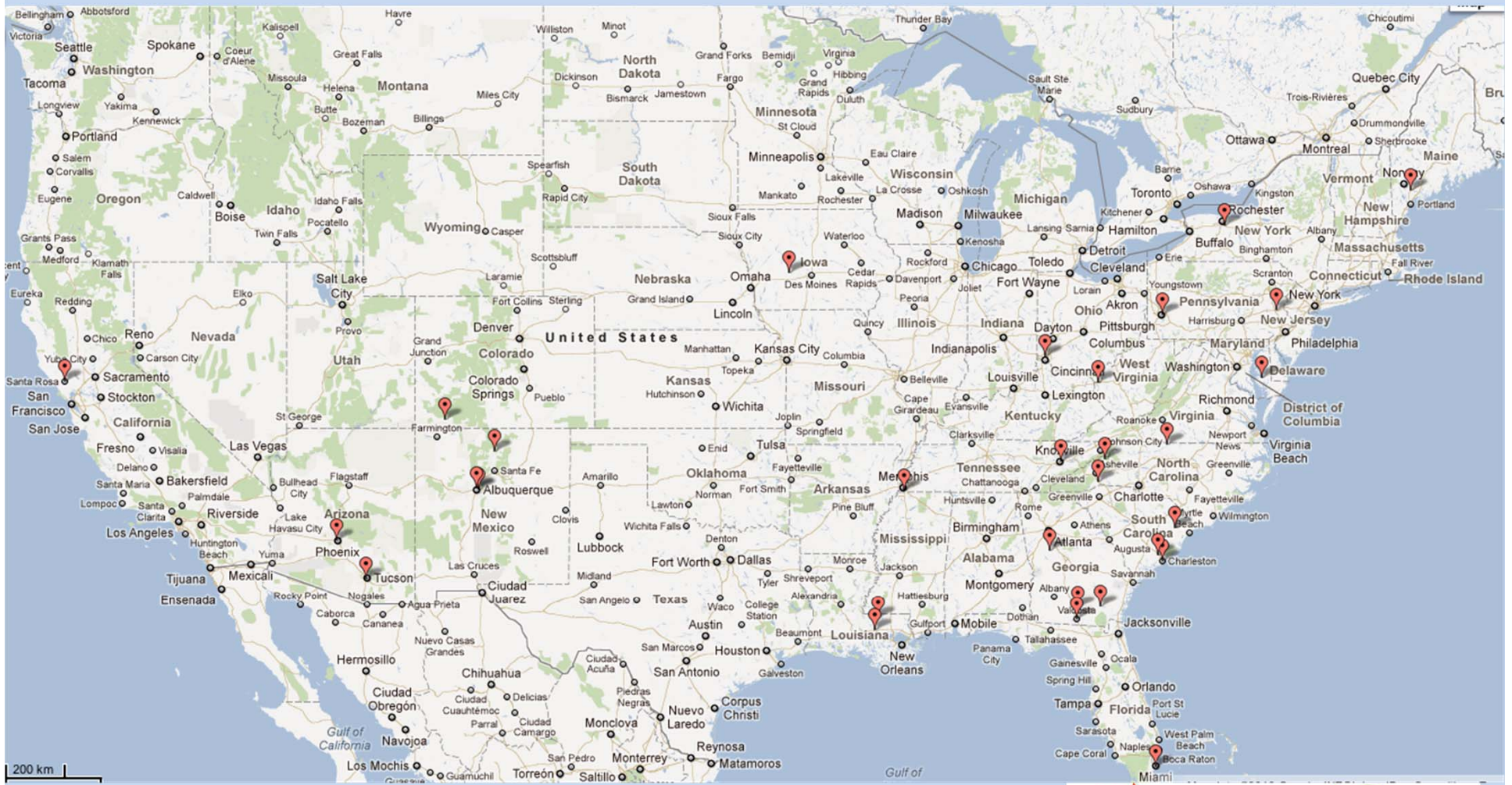
# Time in Operation (n=39)



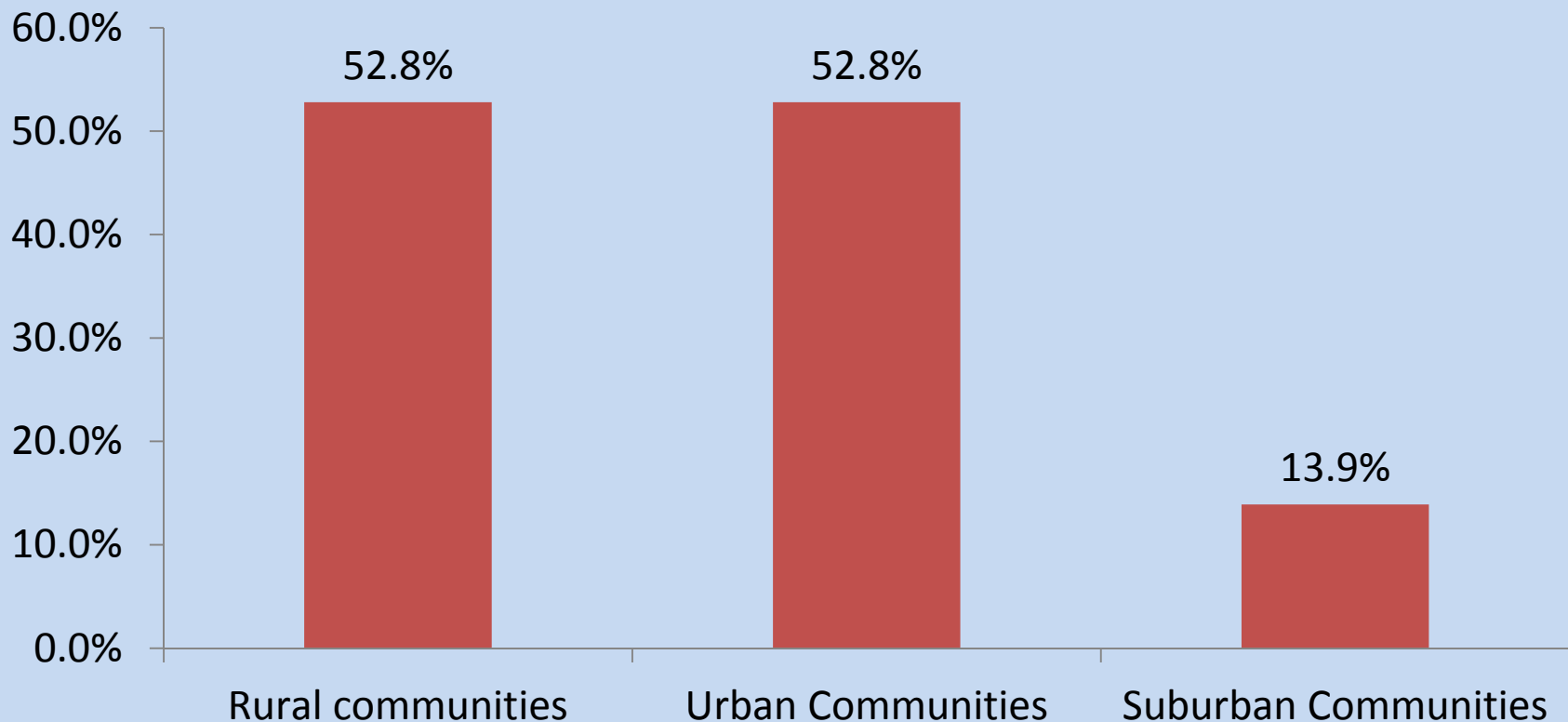
# Number of Visits Provided Last Year (n=36)



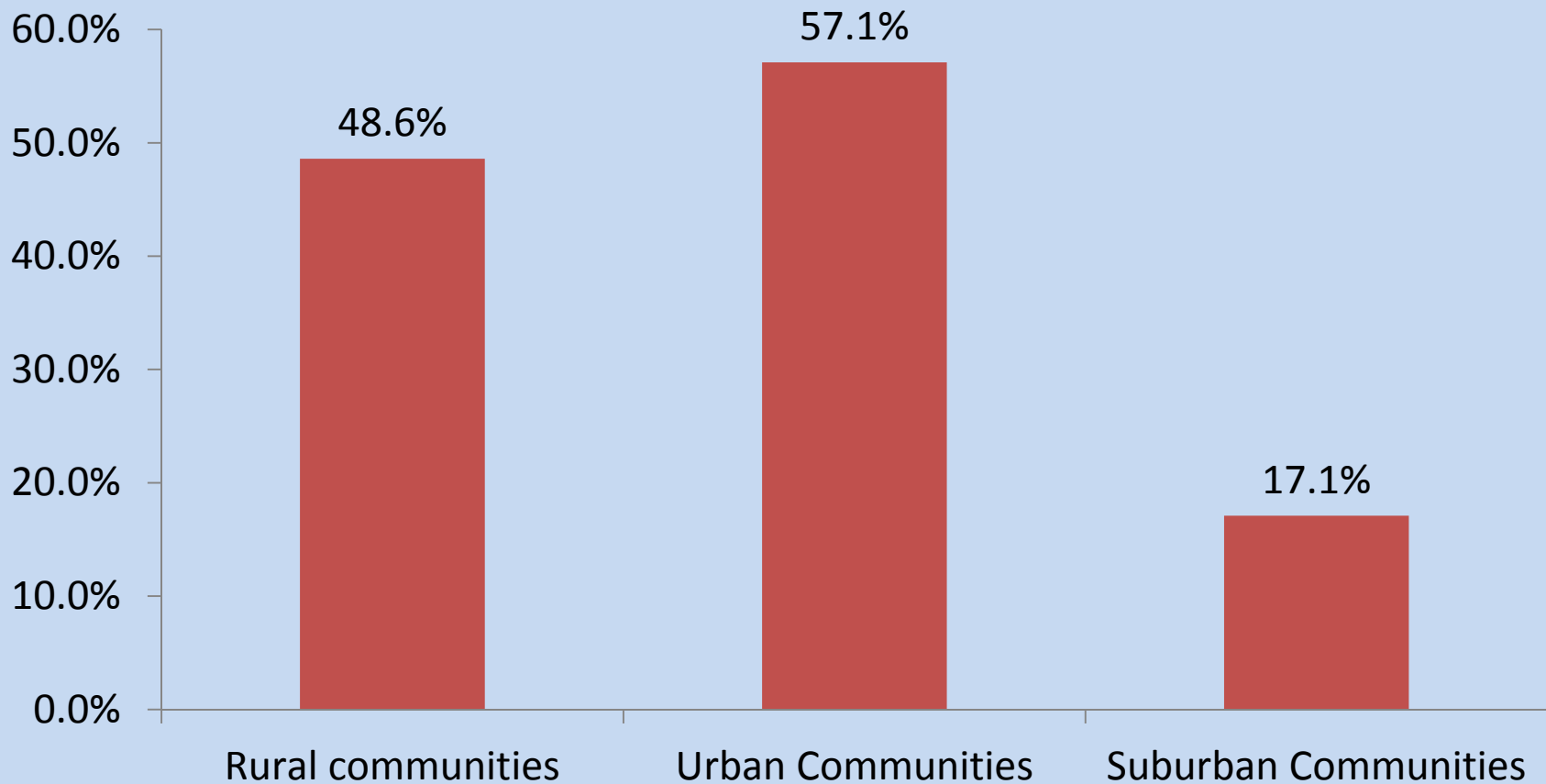
# Locations of Telemedicine SBHCs (n=30)



# Where are the spoke sites (n=36)

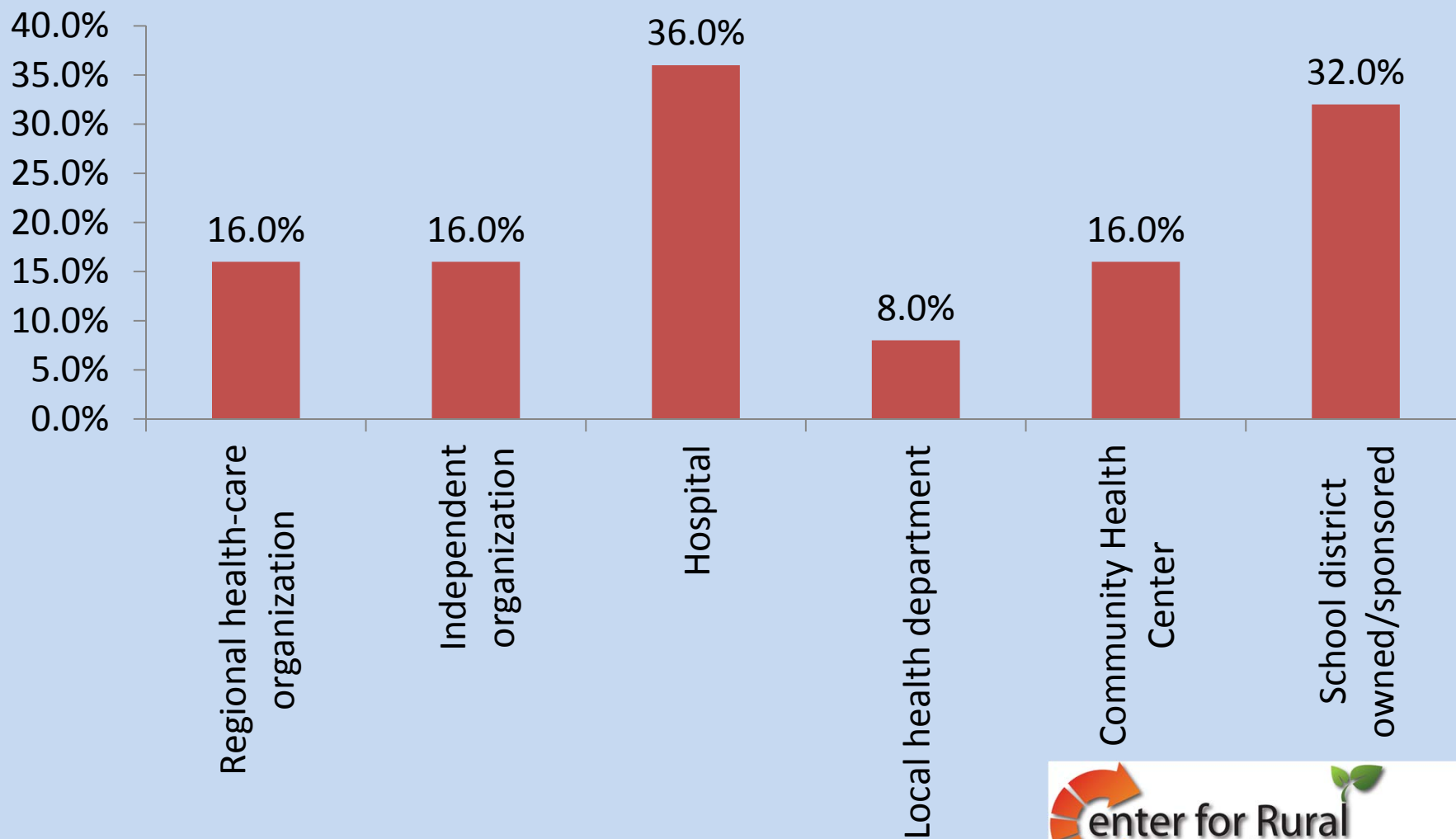


# Hub site locations (n=35)

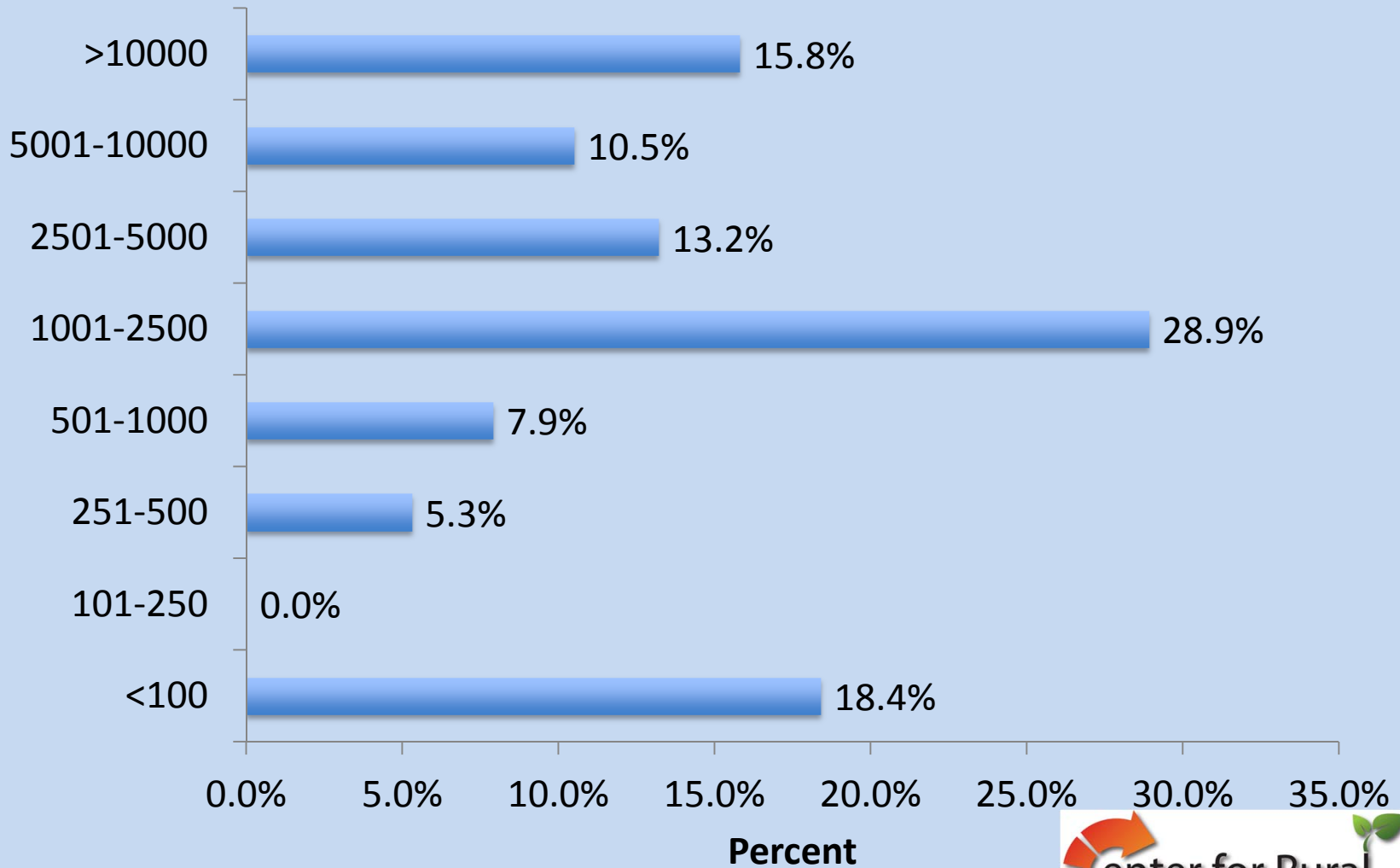




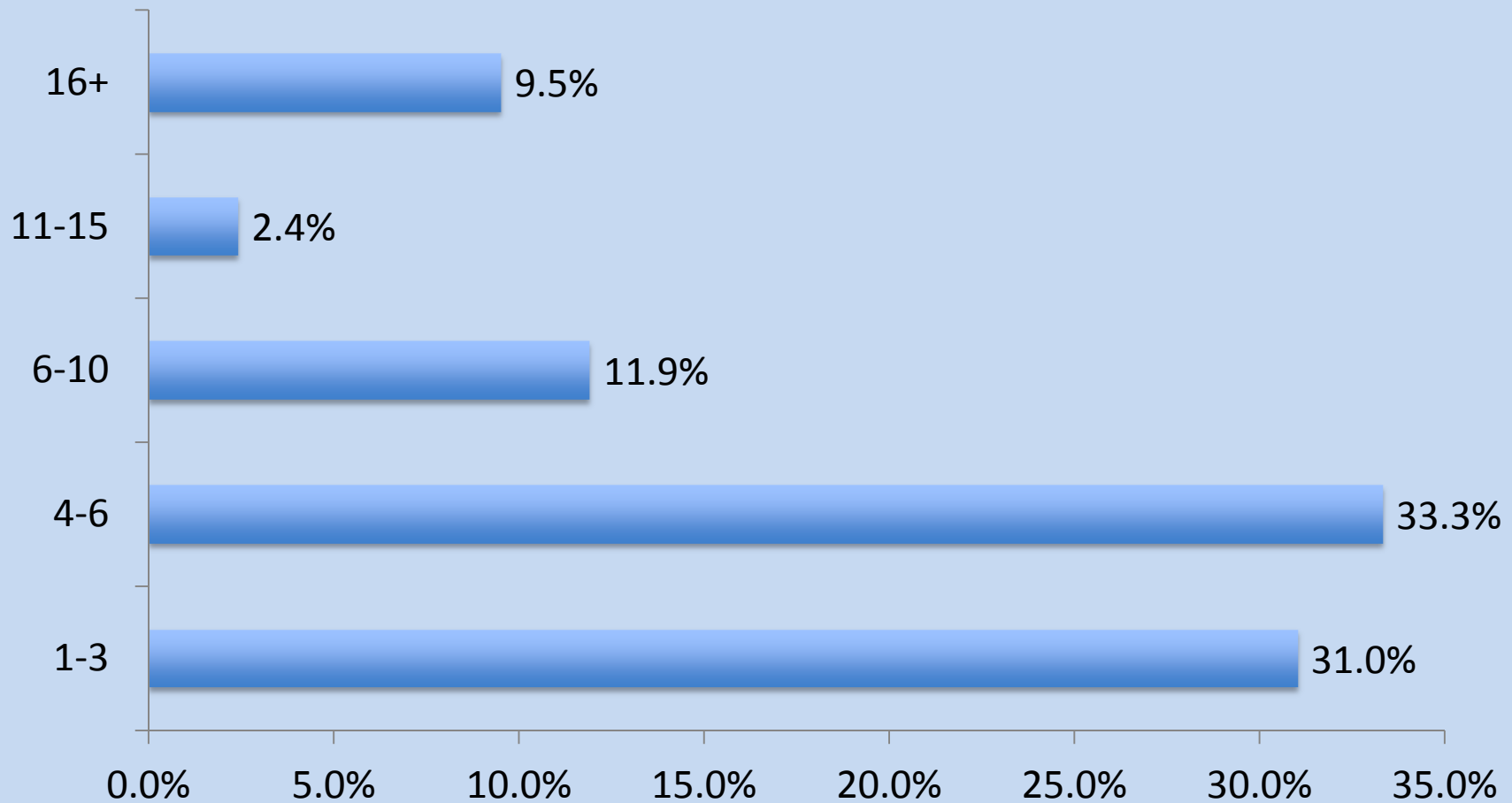
# Sponsoring Organization



# Student Population (n=38)



# Number of Spoke Sites (n=42)



# School-based Telemedicine Survey

If you want to be included in this year's survey  
please email contact information to:

[info@crhi.org](mailto:info@crhi.org)

Supported by:





## The Development Process

Insert video here

# Examined existing models

- University of Rochester
  - Link 33 daycare centers to 10 physician practices
- Akron Children's Hospital
  - Links 2 schools to a children's hospital
- Kansas University Medical Center
  - 10 schools in 7 counties in Kansas

# Initial Planning

- Building local relationships
- Research
- UC-Davis Telemedicine Course
- American Telemedicine Association
- Launching the plan





# Organizational Development



- 501c3 partnership
- Advisory board
- Hiring a STAFF PERSON
- Developing image
- Social media

# Needs Assessment

## Listening Sessions

- School Nurses
- Teachers
- Parents
- At-risk students
- Local healthcare providers



# Needs Assessment

## Family Survey

- Sent home with students
- 30%+ response rate
- Complemented with a teacher survey



# Desired health services at school

	Response Percent	Response Count
Acute injury or illness care	85.5%	954
Physical exams, including sports physicals	61.3%	684
Learn about healthy living	53.7%	599
Health Education	44.4%	496
Dermatology	38.8%	433
Counseling for depression, drug abuse, family problems	36.7%	410
Disease management	36.5%	407
Help to quit smoking	16.1%	180
	N=	1116

# Would you consider letting your child use school-based telemedicine services?

	Response Percent	Response Count
Yes	32.3%	408
Probably	25.8%	326
I don't know	32.4%	410
Probably not	3.8%	48
No	5.8%	73
	N=	1265

# I would consider letting my child use telemedicine if.... (n=376)

	Response Percent	Response Count
Received more information	34%	128
Parents were informed and involved	14.7%	54
The provider was qualified	11.4%	43
There was a true need or an emergency	5.6%	21
Confidence in the care and the providers	5.3%	20
If it was provided	5.1%	19
Affordable and/or free if no insurance	4%	15

# Bivariate analyses

- Created a dependent variable based on likelihood to use telemedicine

Would use/ probably would use	755	58.2%
Not sure/ probably would not use/ would not use	542	41.8%

# Private/Public Insurance vs. Telemedicine Support (p<.05)

	Private Insurance	Public Insurance	Total Support Measures
Do not support TM	19.3%	23.6%	42.8%
Support TM	21.9%	<b>35.3%</b>	57.2%
Total Private vs Public	41.1%	58.9%	100



# Improving attendance vs. Telemedicine Support (p<.001)

	Will not improve attendance	Will improve attendance	Total Support Measures
Do not support Telemedicine	23.9%	16.9%	40.8%
Support Telemedicine	17.7%	41.5%	59.2%
Attendance Total	41.6%	58.4%	

# Missing school vs. Telemedicine Support ( $p > .1$ )

	Did not miss school	Did miss school	Total Support
Do not support Telemedicine	11.7%	29.9%	41.5%
Support Telemedicine	15.3%	43.1%	58.4%
	27.0%	73.0%	

# Missing work and Telemedicine support ( $p>.1$ )

	Did not miss work	Missed work	Total Support Measures
Do not support TM	21.1 %	20.5 %	41.6 %
Support TM	29.6	<b>28.8 %</b>	58.4 %
Total Work	50.7 %	49.3 %	

# Grade level vs. Telemedicine Support (p<.001)

	Grades 1-6	Grades 7-12	Total Support Measures
Do not support TM	32.9 %	11.9 %	44.8 %
Support TM	34.3 %	20.9 %	55.2 %
Grade Level Total	67.2 %	32.8 %	

# Feasibility Study

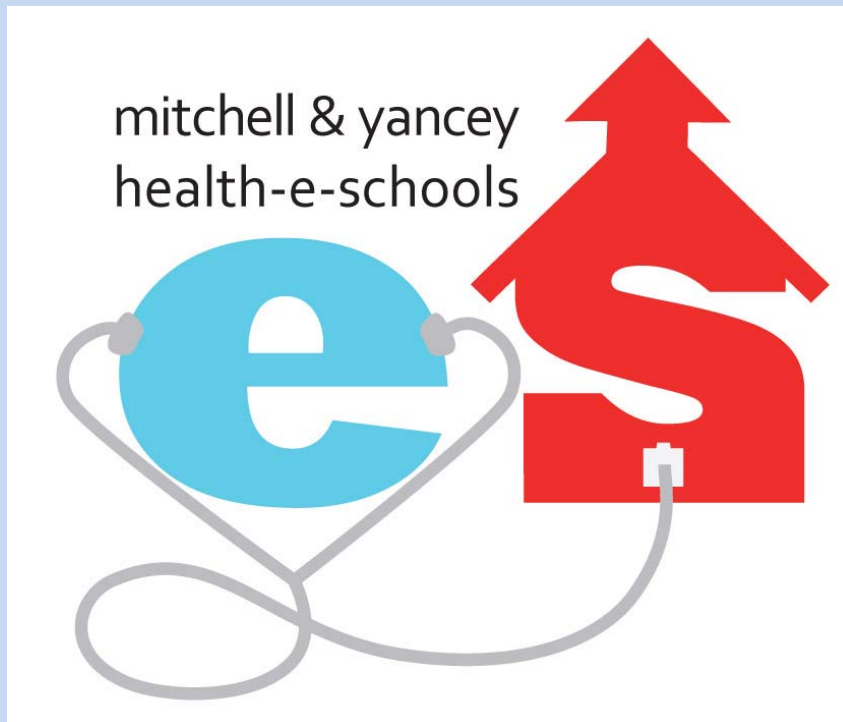


- At full capacity the network would need to see each enrolled student **2.5x** annually to break even

# Program Design

- Looked at survey results
- Strong desire to be real time
  - Insurance purposes
  - Prevention/ health education
- How do we involve school nurses
- Connection to local MDs
- State credentialing
- Partnerships

# Pilot Network Components



- 700 students have access
- ~225 enrolled
- 45 Hispanic students

# 2011-2012 Pilot Network

- Small steps to work out the bugs
- Segment the funding
- Grow based on demands and finances
- Multiple challenges, limited number of patients





# Equipment Grants

Year	Source	Match	Amount
2009	Local Foundation	0	\$40,000
2010	App. Regional Comm.	70:30	\$90,000
2011	USDA-RUS	2:1	\$260,000
2011	HRSA SBHC	0	\$54,000
2011	HRSA SBHC	0	\$145,000

# Operational funds

- Essential to cover start-up costs
- Feasibility study was very beneficial in helping get these grants
- **Be honest with your funders if you are not hitting your targets**



# Staffing needs



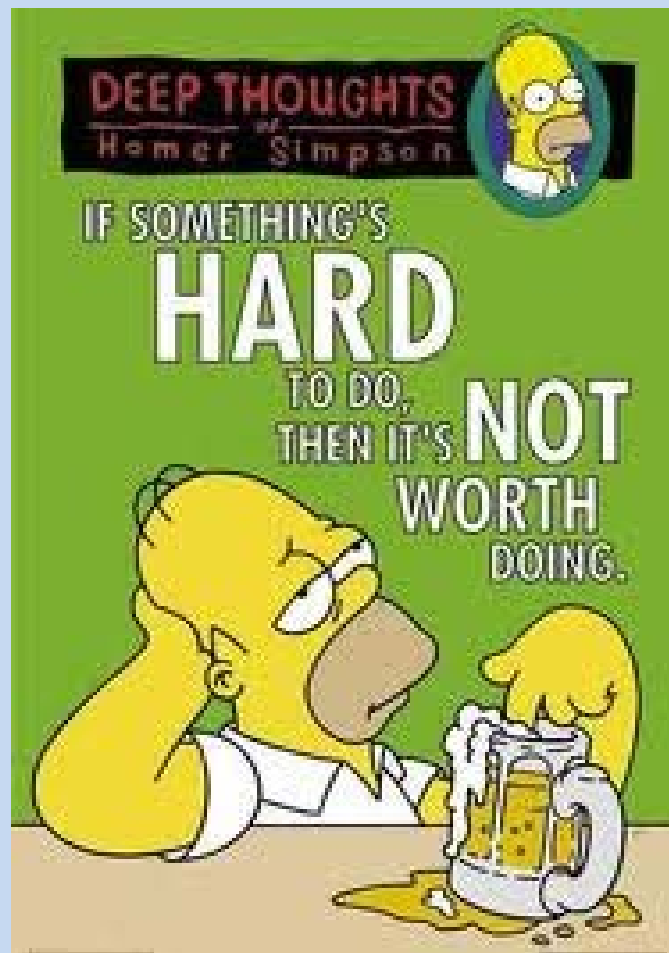
- Nurse Practitioner
- Program manager
- Mental Health Provider
- IT Person??

# Implementation Plan

School Year	Sites	Other
2011-2012	3	
2012-2013	10	Changed equipment
Early 2013	14	
2014-2015	????	Expand to new counties?

# Challenges

- Enrollment
- School nurses
- Legal issues
- HIPPA-FERPA
- Electronic Health Record
- **Staffing**



# Successes



- FREE Electronic Health Record
- Growing community interest
- Research
- New grants

# Benefits to School Districts

- Tele-speech pathology
- IT Backbone
- Videoconferencing
- Improved Care



# Outcome measures

- Attendance
- Coordination of Care
- Satisfaction Measures
- Cost-savings to Medicaid
- Health outcomes
- Annual preventive care
- Financial viability



# Resources



my health  schools



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# The National Telehealth Resource Center Webinar Series

3<sup>rd</sup> Thursday of every month

Next Webinar:

**Date:** Thursday, October 18<sup>th</sup>, 2012

**Times:** 2:00 P. M. Eastern Standard Time





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<http://www.surveymonkey.com/s/NationalTRCWebinarSeries>

TRC activity is supported by grants from the Office for the Advancement of Telehealth, Office of Health Information Technology, Health Resources and Services Administration, DHHS

